



District #: 106  
 Budget Currency: USD  
 Fiscal Year 2020-2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Membership Dues Allocation	302	889	11,818	3,472	781	344	619	1,874	12,936	3,800	1,319	1,037	39,191
Conference revenue	-	-	-	-	-	-	-	-	-	25,750	1,000	-	26,750
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	10,241	-	-	-	-	10,241
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total revenue</b>	<b>302</b>	<b>889</b>	<b>11,818</b>	<b>3,472</b>	<b>781</b>	<b>344</b>	<b>619</b>	<b>12,115</b>	<b>12,936</b>	<b>29,550</b>	<b>2,319</b>	<b>1,037</b>	<b>76,182</b>
Conference expense	-	-	-	-	-	-	-	-	26,750	-	-	-	26,750
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	-	-	4,500	-	-	-	4,500	-	-	-	-	9,000
Recognition expense	376	82	135	65	65	65	215	75	70	70	55	55	1,328
Club Growth expense	-	1,055	25	400	125	275	-	1,100	500	275	75	50	3,880
Public Relations expense	240	35	35	785	35	35	335	1,535	35	285	335	35	3,725
Education & training expense	-	2,400	250	-	250	100	380	1,675	630	-	180	180	6,045
Speech contest expense	-	-	1,950	-	-	-	3,660	-	-	660	-	-	6,270
Administration expense	-	-	-	-	-	-	-	-	-	-	-	1,035	1,035
Food and Meals expense	-	-	-	300	400	100	570	8,170	600	400	300	300	11,140
Travel expense	15	10	25	92	50	176	324	176	134	234	176	50	1,462
Lodging expense	-	-	-	-	-	-	3,060	250	-	660	1,250	-	5,220
	<b>631</b>	<b>3,582</b>	<b>2,420</b>	<b>6,142</b>	<b>925</b>	<b>751</b>	<b>8,544</b>	<b>17,481</b>	<b>28,719</b>	<b>2,584</b>	<b>2,371</b>	<b>1,705</b>	<b>75,855</b>
District net income/(loss)	(329)	(2,693)	9,398	(2,670)	(144)	(407)	(7,925)	(5,366)	(15,783)	26,966	(52)	(668)	327

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

District Director \_\_\_\_\_ Date \_\_\_\_\_

Program Quality Director \_\_\_\_\_ Date \_\_\_\_\_

Club Growth Director \_\_\_\_\_ Date \_\_\_\_\_

Finance Manager \_\_\_\_\_ Date \_\_\_\_\_

<b>Break even</b>	<b>Revenue</b>	<b>Expense</b>	<b>Net</b>	<b>Policy</b>	
Conference	26,750	26,750	-	Meets Policy	
Fundraising	-	-	-	Meets Policy	
District Store	-	-	-	Meets Policy	
<b>Minimum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>	
Marketing Outside Toastmasters		9,000	23.0%	5.0%	0
<b>Maximum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>	
Education and Training		6,045	15.4%	15.0%	1
Marketing Outside Toastmasters		9,000	23.0%	10.0%	1
Club Growth		3,880	9.9%	15.0%	0
Public Relations		3,725	9.5%	10.0%	0
Recognition		1,328	3.4%	20.0%	0
Travel		1,462	3.7%	25.0%	0
Lodging		5,220	13.3%	15.0%	0
Food and Meals		11,140	28.4%	15.0%	1
Speech Contest		6,270	16.0%	5.0%	1
Administration		1,035	2.6%	10.0%	0
<b>Total Membership Dues</b>		<b>39,191</b>	<b>100.0%</b>		

One of the expense categories is over the policy max. Please review and adjust appropriately.