

## District #: Budget Currency: Fiscal Year 2020-2021

_	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Membership Dues Allocation	302	889	11,818	3,472	781	344	619	1,874	12,936	3,800	1,319	1,037	39,191
Conference revenue	-	-	-	-	-	-	-	-	-	-	26,750	-	26,750
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	302	889	11,818	3,472	781	344	619	1,874	12,936	3,800	28,069	1,037	65,941
Conference expense	_	_	_	_	_	-			_	-	26,750	_	26,750
Fundraising expense	-	-	-	-	-	-	-	-	-	-	· -	-	· -
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	-	-	4,000	-	-	-	-	-	-	-	-	4,000
Recognition expense	376	82	1,935	65	65	65	3,815	75	70	670	55	55	7,328
Club Growth expense	-	930	-	375	2,575	275	-	800	400	275	75	50	5,755
Public Relations expense	240	35	35	785	35	35	335	1,535	35	285	335	35	3,725
Education & training expense	-	-	150	-	250	100	380	2,175	630	-	180	180	4,045
Speech contest expense	-	-	1,400	-	-	-	-	-	-	-	-	-	1,400
Administration expense	163	163	163	163	163	163	163	163	163	163	163	1,198	2,995
Food and Meals expense	-	-	-	300	400	100	570	270	600	400	300	300	3,240
Travel expense	15	10	25	92	50	176	324	176	134	234	176	50	1,462
Lodging expense	-	-	-	-	-	-	3,060	250	-	660	1,250	-	5,220
	794	1,220	3,708	5,780	3,538	914	8,647	5,444	2,032	2,687	29,284	1,868	65,920
District net income/(loss)	(492)	(331)	8,110	(2,308)	(2,757)	(570)	(8,028)	(3,570)	10,904	1,113	(1,215)	(831)	21

We, the undersigned, certify that this budget and narrative estimated receipts and expenditures for the district year. directs the financial resources entrusted to the district tow the district mission and will be presented to the district coupproval at its next meeting.	This budget ard achieving
District Director	Date
Program Quality Director	Date
Club Growth Director	Date
Finance Manager	Date

Break even	Revenue	Expense	Net	Policy			
Conference	26,750	26,750	-	Meets Policy			
Fundraising	-	-	-	Meets Policy			
District Store	-	-	-	Meets Policy			
Minimum Expense Type		Expense	<u>%</u>	Policy			
Marketing Outside Toastmaster	s	4,000	10.2%	5.0%			
Maximum Expense Type		Expense	<u>%</u>	Policy			
Education and Training		4,045	10.3%	15.0%			
Marketing Outside Toastmaster	s	4,000	10.2%	10.0%			
Club Growth		5,755	14.7%	15.0%			
Public Relations		3,725	9.5%	10.0%			
Recognition		7,328	18.7%	20.0%			
Travel		1,462	3.7%	25.0%			
Lodging		5,220	13.3%	15.0%			
Food and Meals		3,240	8.3%	15.0%			
Speech Contest		1,400	3.6%	5.0%			
Administration		2,995	7.6%	10.0%			
Total Membership Dues		39,191	100.0%				
		One of the expense categories is over the					
		policy max. Please review and adjust					
			appropriately.				