| District \#:Budget Currency:Fiscal Year | 2020-2021 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Total |
| Membership Dues Allocation | 302 | 889 | 11,818 | 3,472 | 781 | 344 | 619 | 1,874 | 12,936 | 3,800 | 1,319 | 1,037 | 39,191 |
| Conference revenue | - | - | - | - | - | - | - | - | - | - | 26,750 | - | 26,750 |
| Fundraising revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Education and Training revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Speech contest revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenue | 302 | 889 | 11,818 | 3,472 | 781 | 344 | 619 | 1,874 | 12,936 | 3,800 | 28,069 | 1,037 | 65,941 |
| Conference expense | - | - | - | - | - | - | - | - | - | - | 26,750 | - | 26,750 |
| Fundraising expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Marketing Outside Toastmasters expense | - | - | - | 4,000 | - | - | - | - | - | - | - | - | 4,000 |
| Recognition expense | 376 | 82 | 1,935 | 65 | 65 | 65 | 3,815 | 75 | 70 | 670 | 55 | 55 | 7,328 |
| Club Growth expense | - | 930 | - | 375 | 2,575 | 275 | - | 800 | 400 | 275 | 75 | 50 | 5,755 |
| Public Relations expense | 240 | 35 | 35 | 785 | 35 | 35 | 335 | 1,535 | 35 | 285 | 335 | 35 | 3,725 |
| Education \& training expense | - | - | 150 | - | 250 | 100 | 380 | 2,175 | 630 | - | 180 | 180 | 4,045 |
| Speech contest expense | - | - | 1,400 | - | - | - | - | - | - | - | - | - | 1,400 |
| Administration expense | 163 | 163 | 163 | 163 | 163 | 163 | 163 | 163 | 163 | 163 | 163 | 1,198 | 2,995 |
| Food and Meals expense | - | - | - | 300 | 400 | 100 | 570 | 270 | 600 | 400 | 300 | 300 | 3,240 |
| Travel expense | 15 | 10 | 25 | 92 | 50 | 176 | 324 | 176 | 134 | 234 | 176 | 50 | 1,462 |
| Lodging expense | - | - | - | , | - | - | 3,060 | 250 | - | 660 | 1,250 | - | 5,220 |
|  | 794 | 1,220 | 3,708 | 5,780 | 3,538 | 914 | 8,647 | 5,444 | 2,032 | 2,687 | 29,284 | 1,868 | 65,920 |
| District net income/(loss) | (492) | (331) | 8,110 | $(2,308)$ | $(2,757)$ | (570) | $(8,028)$ | $(3,570)$ | 10,904 | 1,113 | $(1,215)$ | (831) | 21 |
| We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting. |  |  |  | Break even |  | Revenue | Expense | Net | Policy |  |  |  |  |
|  |  |  |  | Conference Fundraising |  | 26,750 | 26,750 | - | eets Policy |  |  |  |  |
|  |  |  |  |  |  | - |  | - | eets Policy |  |  |  |  |
|  |  |  |  |  |  | - | - | - | eets Policy |  |  |  |  |
|  |  |  |  | Minimum Expense Type |  |  | Expense | \% | olicy |  |  |  |  |
|  |  |  |  | Marketing Outsi | Toastmasters |  | 4,000 | 10.2\% | 5.0\% | 0 |  |  |  |
| District Director $\quad$ Date |  |  |  | Maximum Expense Type |  |  | Expense | \% | olicy |  |  |  |  |
|  |  |  |  | Education and Marketing Outs | ining Toastmasters |  | 4,045 4,000 | $\begin{aligned} & \text { 10.3\% } \\ & \text { 10.2\% } \end{aligned}$ | $\begin{aligned} & 15.0 \% \\ & 10.0 \% \end{aligned}$ | 0 1 |  |  |  |
|  |  |  |  | Club GrowthPublic Relations |  |  | 5,755 | 14.7\% | 15.0\% | 0 |  |  |  |
|  |  |  |  |  |  |  | 3,725 | 9.5\% | 10.0\% | 0 |  |  |  |
|  |  |  |  | Recognition |  |  | 7,328 | 18.7\% 3.7\% | 20.0\% | 0 |  |  |  |
| Club Growth Director $\quad$ Date |  |  |  | Travel |  |  | 1,462 5,220 | $\begin{array}{r} \text { 3.7\% } \\ \text { 13.3\% } \end{array}$ | $\begin{aligned} & 25.0 \% \\ & 15.0 \% \end{aligned}$ | 0 |  |  |  |
|  |  |  |  | Lodging <br> Food and Meals |  |  | 3,240 | 8.3\% | 15.0\% | 0 |  |  |  |
|  |  |  |  | Speech Contest |  |  | 1,400 | 3.6\% | 5.0\% | 0 |  |  |  |
|  |  |  |  | Administration |  |  | 2,995 | 7.6\% | 10.0\% | 0 |  |  |  |
| Finance Manager $\quad$ Date |  |  |  | Total Membership Dues |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 39,191 | 100.0\% |  |  |  |  |  |
|  |  |  |  |  |  |  | One of the expense categories is over the policy max. Please review and adjust appropriately. |  |  |  |  |  |  |

