| District \#:Budget Currency:Fiscal Year | 106 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | USD |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2021-2022 |  |  |  |  |  |  |  |  |  |  |  |  |
| Jul-21 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Membership Dues Allocation | 340 | 989 | 11,554 | 3,768 | 711 | 419 | 543 | 1,984 | 8,896 | 4,178 | 973 | 761 | 35,116 |
| Conference revenue | - | - | - | - | - | - | - | - | - | - | 26,750 | - | 26,750 |
| Fundraising revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Education and Training revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Speech contest revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenue | 340 | 989 | 11,554 | 3,768 | 711 | 419 | 543 | 1,984 | 8,896 | 4,178 | 27,723 | 761 | 61,866 |
| TI Allocation Expense | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 146 | 1,752 |
| Conference expense | - | - | - | - | - | - | - | - | - | - | 26,750 | - | 26,750 |
| Fundraising expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Marketing Outside Toastmasters expense | - | - | 300 | 600 | 4,300 | 400 | 600 | 4,300 | 600 | 350 | 350 | - | 11,800 |
| Recognition expense | - | - | 1,200 | - | - | - | - | - | - | 3,100 | - | 2,680 | 6,980 |
| Club Growth expense | - | 580 | - | 650 | 170 | 100 | - | 800 | - | 650 | 450 | 50 | 3,450 |
| Public Relations expense | 36 | 36 | 36 | 786 | 36 | 36 | 336 | 1,436 | 36 | 286 | 336 | 36 | 3,432 |
| Education \& training expense | 10 | - | - | - | 250 | 100 | 200 | 2,075 | 950 | - | - | - | 3,585 |
| Speech contest expense | - | - | - | - | 800 | - | - | - | - | 800 | - | - | 1,600 |
| Administration expense | 1,047 | - | - | - | 400 | - | - | - | - | 400 | 200 | - | 2,047 |
| Food and Meals expense | - | 90 | - | - | - | 90 | 300 | 360 | 300 | 90 | 300 | - | 1,530 |
| Travel expense | 80 | 115 | 90 | 90 | 100 | 40 | 80 | 840 | 100 | 134 | 372 | 70 | 2,111 |
| Lodging expense | - | - | - | - | - | - | 250 | - | - | - | 1,850 | - | 2,100 |
|  | 1,173 | 821 | 1,626 | 2,272 | 6,202 | 912 | 1,912 | 9,957 | 2,132 | 5,956 | 30,754 | 2,982 | 67,137 |
| District net income/(loss) | (833) | 168 | 9,928 | 1,496 | $(5,491)$ | (493) | $(1,369)$ | $(7,973)$ | 6,764 | $(1,778)$ | $(3,031)$ | $(2,221)$ | $(4,833)$ |
| We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting. |  |  |  | Break even |  | Revenue | Expense | Net | Policy |  |  |  |  |
|  |  |  |  | Conference |  | 26,750 | 26,750 | - | ets Policy |  |  |  |  |
|  |  |  |  | Fundraising |  | - |  | - | ets Policy |  |  |  |  |
|  |  |  |  | District Store |  | - |  | - | ets Policy |  |  |  |  |
|  |  |  |  | Minimum Expense Type |  |  | Expense | \% | icy |  |  |  |  |
|  |  |  |  | Marketing Out | Toastmasters |  | 11,800 | 33.6\% | 5.0\% | 0 |  |  |  |
| District Director $\quad$ Date |  |  |  | Maximum Expense Type |  |  | Expense | \% | Policy |  |  |  |  |
|  |  |  |  | Education and | ining |  | 3,585 | 10.2\% | 15.0\% | 0 |  |  |  |
| Program Quality Director |  | Date |  | Marketing Outside ToastmastersClub GrowthPublic Relations |  |  | 11,800 3,450 | 33.6\% | 15.0\% | 0 |  |  |  |
|  |  |  |  |  |  | 3,432 | 9.8\% | 10.0\% | 0 |  |  |  |  |
|  |  |  |  | Recognition |  |  | 6,980 | 19.9\% | 20.0\% | 0 |  |  |  |
|  |  |  |  | Travel |  |  | 2,111 | 6.0\% | 25.0\% | 0 |  |  |  |
| Club Growth Director ${ }^{\text {ate }}$ |  |  |  | Lodging <br> Food and Meals |  |  | 2,100 | 6.0\% | 15.0\% | 0 |  |  |  |
|  |  |  |  |  |  |  | 1,530 | 4.4\% | 15.0\% | 0 |  |  |  |
|  |  |  |  | Food and Meals Speech Contest |  |  | 1,600 | 4.6\% | 5.0\% | 0 |  |  |  |
|  |  |  |  | Administration |  |  | 2,047 | 5.8\% | 10.0\% |  |  |  |  |
| Finance Manager Date |  |  |  | Total Membership Dues |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 35,116 | 100.0\% |  |  |  |  |  |
|  |  |  |  |  |  |  | One of the expense categories is over the policy max. Please review and adjust appropriately. |  |  |  |  |  |  |

